



**PENNSYLVANIA AUTOMOTIVE
RECYCLING TRADE SOCIETY**

**COMPLIANCE
LEGISLATIVE
BUSINESS**



**SERVING THE AUTO RECYCLING
INDUSTRY FOR 50 YEARS**

JOIN TODAY



MEMBERSHIP IS...



**WHAT'S IN YOUR
TOOLBOX?**

A suite of powerful business tools customized for the auto recycling and salvage industry bundled in a convenient, easy to access, easy to use package that enables members to increase sales, protect their business, save money, affect legislation and help their family.

**TO JOIN CALL 1-877-
211-0266 or email
kay@parts.org**



OUR MISSION

**"To protect & serve
our industry,
members, & the
environment"**

LEGISLATIVE ACTION

**MAKE A DIFFERENCE!
BECOME AN INDUSTRY LEADER!
JOIN PARTS TODAY!**



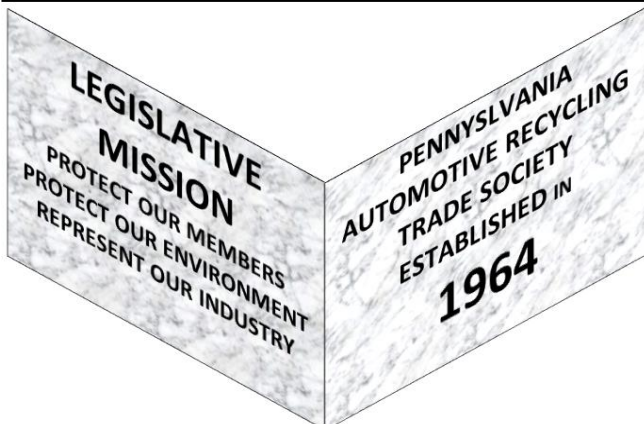
PARTS INFORMS OUR MEMBERS OF PENDING AND NEWLY IMPLEMENTED STATE AND FEDERAL LEGISLATION. RECEIVE WEEKLY UPDATES, OUR QUARTERLY NEWS LETTER AND RED ALERTS WHEN URGENT ACTION IS REQUIRED.

**LOBBY
RALLY
LEAD**

WHEN PARTS TALKS HARRISBURG LISTENS!



LEGISLATION IS THE CORNERSTONE OF THE PARTS ORGANIZATION. THIS IS YOUR OPPORTUNITY TO STOP REACTING TO LAW MAKERS AND START INFLUENCING POLICY.



**PARTS IS WATCHING
LEGISLATORS FOR YOU!!!!**



**HARRISBURG
WASHINGTON DC**



**WHAT'S IN YOUR
TOOLBOX?**

PENNSYLVANIA AUTO RECYCLERS, DISMANTLERS AND SALVORS ARE A KEY COMPONENT IN THE PROPER DISPOSAL OF END OF LIFE VEHICLES. PARTS LOBBIES TO ENSURE LEGISLATION PROMOTES OUR INDUSTRY AND THAT UNINTENDED CONSEQUENCES FROM PROPOSED ENVIRONMENTAL AND TRANSPORTATION LEGISLATION DOES NOT HARM OUR INDUSTRY OR OUR MEMBERS.

**DON'T BE THE EMPTY CHAIR
WHEN THEY MAKE THE
RULES!**

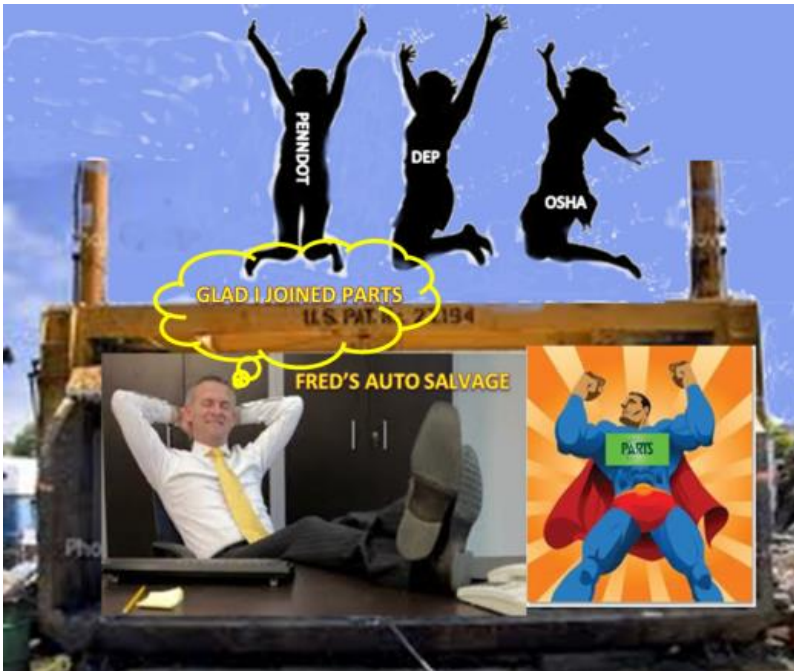


COMPLIANCE



AUTO SALVAGE IS A HEAVILY REGULATED INDUSTRY.
TRANSPORTATION
ENVIRONMENTAL
OCCUPATIONAL SAFETY

STAY OUT OF THE REGULATORY CRUSHER



IT IS IMPORTANT TO PARTS THAT OUR MEMBERS KNOW THE RULES AND REGULATIONS THAT GOVERN THE AUTO SALVAGE INDUSTRY.

PARTS TAKES GREAT PRIDE IN OUR ABILITY AND COMMITMENT TO OUR MEMBERS TO PROVIDE THE MOST ACCURATE REGULATORY INFORMATION AVAILABLE.

PARTS HAS A WORKING RELATIONSHIP WITH KEY STATE AGENCIES THAT REGULATE THE INDUSTRY.

JOIN TODAY YOUR BUSINESS IS WORTH IT!

STAY COMPLIANT



**PARTS CAN HELP YOU PREVENT FINES
AND EMPLOYEE INJURY
SAVING YOU THOUSANDS OF DOLLARS
OR POSSIBLY A BUSINESS SHUTDOWN**

**ASK ABOUT OUR FREE OSHA COMPLIANCE
INSPECTION! FIND ISSUES AND FIX THEM BEFORE
AN ACCIDENT HAPPENS OR OSHA IS ON SITE.**



**WHAT'S IN YOUR
TOOLBOX?**

GROWING YOUR BUSINESS

THERE ARE TWO WAYS TO GROW A BUSINESS.
INCREASE SALES AND LOWER OPERATING COSTS.
SUCCESSFUL BUSINESSES DO BOTH!
PARTS MEMBERS DO BOTH!



BUILDING A BETTER TOMORROW



MEMBER

PARTS MEMBERS STUFF THEIR PIGS EVERYDAY!

MEMBERS ENJOY DISCOUNTS ON...

ELECTRIC RATES

SHIPPING RATES

CREDIT CARD PROCESSING

LEGAL EXPENSES

INSURANCE

DISCOUNTED ENTRANCE FEES TO THE WESTERN PARTS EXCHANGE

AUTO AUCTION BUYER FEES

CONVENTION DISCOUNTS

A penny saved is a penny earned.

Benjamin Franklin

PARTS MEMBERS UTILIZING OUR PARTNER
CAR-PART.COM INCREASE THEIR INTERNET
PRESENCE AND INCREASE THEIR SALES



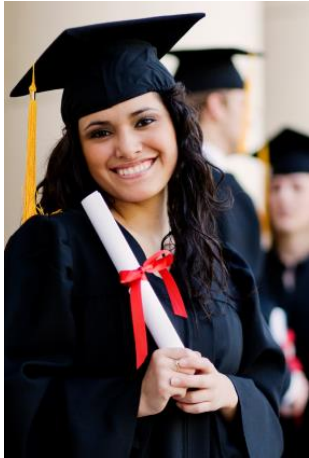
**DON'T BE BLUE.
YOU CAN JOIN PARTS TODAY AND
START STUFFING YOUR PIG.**

NON-MEMBER



**WHAT'S IN YOUR
TOOLBOX?**

But wait there is more



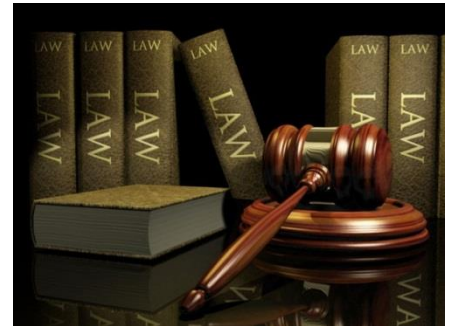
HOW ABOUT HELP WITH EDUCATION?

YARD OWNERS, THEIR CHILDREN, EMPLOYEES AND THEIR EMPLOYEES CHILDREN ARE ALL ELIGIBLE TO EARN A COLLEGE SCHOLARSHIP FROM PARTS.

HURRY – COMPLETED SCHOLARSHIP APPLICATIONS DUE BY APRIL 1, 2015

DON'T LET ANOTHER DAY GO BY - JOIN TODAY

BUSINESSES HAVE LEGAL ISSUES AND PARTS HAS HELP AVAILABLE TO OUR MEMBERS. ACTIVE MEMBERS CAN RECEIVE UP TO ONE FREE HOUR OF LEGAL ADVICE PER YEAR. THAT'S A \$400.00 VALUE!



PARTS ACADEMY IS AN ON-LINE TRAINING SOLUTION FOR AUTO RECYCLERS AND SALVORS. PARTS MEMBERS RECEIVE ENROLLMENT DISCOUNTS. A PROPERLY TRAINED STAFF MAKES YOU MONEY AND REDUCES INJURY AND LOSS.



WHAT'S IN YOUR TOOLBOX?

RETURN ON INVESTMENT



WOULD YOU LIKE TO JOIN
OUR ORGANIZATION
TODAY?

MEMBERSHIP



**A FULL YEARS MEMBERSHIP IS ONLY \$510.00.
MEMBERS THAT TAKE ADVANTAGE OF THEIR
MEMBERSHIP SAVE AND EARN THOUSANDS
OF DOLLARS EACH YEAR.**

RETURN ON INVESTMENT MATRIX	
MEMBERSHIP BENEFITS	RETURN ON INVESTMENT
PROTECT YOUR BUSINESS	
Discounted business insurance	<ul style="list-style-type: none"> Lower premiums
Free OSHA inspections	<ul style="list-style-type: none"> Fewer injuries Less lost work Lower legal expenses No fines
DEP and PENNDOT issues	<ul style="list-style-type: none"> Eliminate fines Improve safety Protect the environment Lower legal expenses Do tasks right the first time
Limited legal assistance	<ul style="list-style-type: none"> Up to 1 hour of free legal advice per year
Training *additional fees may apply	<ul style="list-style-type: none"> Increase productivity Improve safety Grow business
SAVE MONEY	
PARTS PREFERRED VENDORS	<ul style="list-style-type: none"> Receive PARTS discounts <ul style="list-style-type: none"> Shipping Credit card processing Electricity Insurance Auto auction buyer discount Convention discounts And more
GROW BUSINESS	
Western PARTS exchange *Additional fees apply WEB based sales on PARTS web site **When utilizing Car-Part.Com	<ul style="list-style-type: none"> Buy, sell and trade at the Western PARTS exchange <ul style="list-style-type: none"> Virtually increases your inventory Sell slow moving stock Increase sales WEB based sales <ul style="list-style-type: none"> Reach new markets Customers find you Increase sales Save \$265 off non-member fees
LEGISLATIVE	
PARTS lobbies at State and Federal level	<ul style="list-style-type: none"> Speak with a louder voice <ul style="list-style-type: none"> Stop costly bad legislation Promote good industry legislation
SCHOLARSHIP	
Win a college scholarship *PARTS awards up to 3 \$1000.00 scholarships per year based on blind application qualification reviews	<ul style="list-style-type: none"> Awarded to the children of business owners and their employees <ul style="list-style-type: none"> Get help educating your child Attract better employees

**WHAT'S IN YOUR
TOOLBOX?**



YOU ARE INVITED

Pennsylvania Automotive Recycling Trade Society



Pennsylvania Automotive Recycling Trade Society

I'm Dave Jordan of Jordan Auto Parts; I'm also the Chairman of the Board for PARTS. On behalf of the full Board of Directors and the PARTS membership, I would like to take this opportunity to invite you to join our organization.

Whether you have been in the business for decades or just starting out, PARTS is the place to be if you are in the auto recycling business in Pennsylvania. These are exciting times at PARTS. We just turned 50 this year. We may be 50 but we are not slowing down. PARTS has just rebuilt our engines and are operating on all cylinders. We have a lot to offer and we are not done.

PARTS is ready to help your business succeed. As a member you will have a voice in Harrisburg, enjoy discounts on products and services used by our industry, help with regulatory compliance and much more.

PARTS understands your business, industry, hopes, dreams and concerns because our organization is run by auto recyclers for auto recyclers. So put a PARTS membership in your tool box and grow, grow, **grow** your business.

Sincerely,

A handwritten signature in black ink, appearing to read "Dave Jordan", is positioned below the word "Sincerely,".

Dave Jordan
Chairman of the Board - PARTS



**WHAT'S IN YOUR
TOOLBOX?**